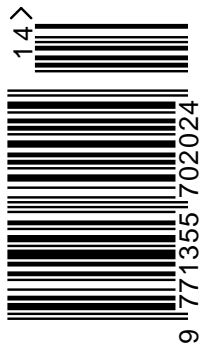


# Bromsgrove Advertiser

Wednesday, April 2, 2008

Incorporating the Bromsgrove Messenger

55p where sold



## THE BUSINESS

Made in Bromsgrove and Droitwich Spa

READ ALL ABOUT IT!

NEWS

FEATURES

PROFILES

Focusing on  
Local Businesses  
IN YOUR AREA



Rosemary Conley  
Diet and Fitness Clubs\*

# Lose 7lbs in 14 days\*

at your local Rosemary Conley diet AND exercise class



"You won't believe how fast you can lose weight if you use these superb Portion Pots alongside my new Gi Hip and Thigh Diet."

### BIRMINGHAM

Colmers Farm Community Leisure Centre, Bristol Road South, Longbridge  
Saturday 10:00 - 11:30 am  
Thursday 8:00 - 9:30 pm

Turves Green Boys School (Sports Hall), Turves Green, Northfield  
Wednesday 6:30 - 8:00 pm

### DROITWICH

Westacre Middle School, Ombersely Way  
Tuesday 8:00 - 9:30 pm

Witton Middle School, Old Coach Road  
Thursday 5:45 - 7:15 pm

Sacred Heart Parish Hall, Worcester Road  
Thursday 10:00 - 11:30 am

### BROMSGROVE

St Peters Catholic First School, Charford Road, Rockhill  
Tuesday 5:45 - 7:15 pm

Avoncroft Arts Society, Redditch Road, Stoke Heath  
Monday 10:00 - 11:30 am

Bromsgrove Methodist Centre, Stratford Road  
Monday 8:00 - 9:30 pm

Class Fee - £5.35 Membership Fee - £10 \* Trialists lost on average 7.25lbs in two weeks  
\*\* Valid until 30/04/2008 Cut out this ad and bring it with you to claim free membership

**call Rachel on 01527 558596  
or 07917 861841**

**free membership\*\* worth £10 plus free portion pots worth £4.99 when you pay for six weeks**









SWITCHED ON: Mark Smith has more than 20 years experience.

# Get set for the digital revolution

**M**ARK Smith Digital Aerials is a local business specialising in digital Freeview aerials.

Mark has more than 20 years experience in the business and offers a seven day fitting service to customers.

Digital television is just around the corner so you may need to upgrade your aerial system in the near future.

Reputable

It is important to use an established and reputable firm providing you with a

detailed receipt and business address.

Call Mark Smith for an estimate, or to book an appointment, on 01527 879772 between 8am and 8pm seven days a week. There are no answer phones and a friendly member of staff will be there to help you.

**MARK SMITH**  
**Digital AERIALS**  
**BROMSGROVE**

**DIGITAL AERIALS - FREEVIEW AERIALS**  
**MULTIROOMS - REPAIRS - TUNING - DAB**

**SENIOR CITIZEN DISCOUNTS** **FREE QUOTATION NO HIDDEN COSTS**

**OVER 25 YEARS EXPERIENCE IN YOUR AREA - A LOCAL BUSINESS YOU CAN TRUST**

**01527 557 385**

**CONFUSED ABOUT DIGITAL?**  
Call our friendly staff for free advice or to arrange a free quotation - WE ARE OPEN FROM 8AM TO 8PM 7 DAYS

**0121 445 1382**  
**01905 630017**

**£15 OFF ON PRODUCTION OF THIS ADVERT**



HI-TECH: Staff at Gold and Black taxis are all highly trained.

# Service that is second to none

**E**STABLISHED in 1992 Gold and Black taxis, Bromsgrove's largest fleet, are the number one choice for reliable transport in the region.

Boasting everything from cars to eight seat minibuses, the company have enjoyed a huge success since their launch and have now expanded from their offices in Bromsgrove, to branches across the region offering clients everything from town centre pick ups to airport transfers at prices that won't break the bank.

Whether you require transport for school, college, work, shopping or a special night out, Gold and Black recognise the concerns of passengers when hailing cabs - particularly at night - going to extraordinary lengths to offer their clients that extra piece of mind.

Not only are all the firm's drivers members of the local community, but all are fully police checked and NVQ trained in their field. All company staff are also required to attend ongoing first aid training, while lady taxi drivers are

available 24 hours a day - perfect for women nervous about travelling alone.

There's no need to wait around in the cold for your cab either - Gold and Black's fantastic ring back service will even alert customers when their taxi has arrived, reflecting their excellent reputation for customer service that is truly second to none.

Call now for more information, or to make a booking, on 01527 570707 (Bromsgrove) or 0121 475 6969 (Northfield).

**Gold 'n' Black**

**BROMSGROVE LARGEST FLEET**

**24 HOUR SERVICE AVAILABLE**

**BROMSGROVE OFFICE**  
**01527 570707**  
**5/6/7/8 SEATERS AVAILABLE**

**RUBERY OFFICE**  
**0121 4534949**  
**5/6/7/8 SEATERS AVAILABLE**

Please note that the Rubery office will also deal with 24 hour service for Bromsgrove.



## Providing financial planning for your future.....



- Pension Planning - including Small Self Administered & Self Invested Pensions
- Directors & Executive Retirement Planning
- Associated Employee Benefits
- Group Pension Schemes
- Inheritance Tax Planning
- Investment Planning
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- Corporate & Residential Finance

Some of these services may not be regulated by the FSA

Lowe McTernan  
Financial Planning Ltd  
7 The Croft  
Buntsford Gate  
Business Park  
Stoke Heath  
Bromsgrove  
B60 4JE

Tel: 01527-889740  
Fax: 01527-889741  
E-mail: [info@lmctfp.co.uk](mailto:info@lmctfp.co.uk)  
[www.lmctfp.co.uk](http://www.lmctfp.co.uk)

# A bright future

THE last 12 months have been a really busy time for all directors and staff at Lowe McTernan Financial Planning Limited.

During the latter part of 2007, a management buy-out helped to secure key personnel within the business with the end result that consultants Matt Adams, Ian Josh and Ree Josh became shareholders and directors.

Lowe McTernan Financial Planning Managing Director, Garry Godwin, said: "The management buy-out in 2007 was vital to secure the long term future of Lowe McTernan Financial Planning. Matt, Ian and Ree have been key members of staff over a number of years and this has given them the opportunity to become stakeholders in the business and to have input into the business' future direction."

A pivotal moment was the move to The Croft, Buntsford Gate Business Park, Bromsgrove, as part of the ongoing development and expansion of Lowe McTernan Financial Planning.

"We are delighted with our move to The Croft. We have quality office accommodation befitting of a professional organisation. All staff have embraced the move positively and with easy motorway connections, we are in a good position to continue to service our client base, which is predominantly within a fifty mile radius of the Midlands," said Garry.

Lowe McTernan Financial Planning was established more than ten years ago in conjunction with Lowe McTernan, Chartered Accountants.

The IFA practice has enjoyed huge success, largely thanks to working well with a quality client bank, client referrals and acquisitions.

Lowe McTernan Financial Planning specialises in business and personal financial planning including estate planning and inheritance tax mitigation, directors and employees retirement planning and associated employee



ALL SMILES: The staff can help with all your financial needs.

benefits, post-retirement planning and personal investment planning/wealth management.

Lowe McTernan Financial Planning firmly believes that a "personal service delivered by experienced, professional and committed advisers will be rewarded with long term relationships."

Despite striving to maintain "business as usual" during the office move, staff at Lowe McTernan Financial Planning would like to take the opportunity to thank clients for their co-operation and understanding during the busy period and are now looking forward to a very prosperous future in Bromsgrove.

Garry added: "It is extremely important that we continue to focus on our existing clients and provide a professional and reliable service. 2007 was not only a challenging year for the business, but was a challenging year on economic and financial fronts and quite clearly signs are that 2008 will be equally as challenging. "The credit crunch concerns over US

and possible UK recession, interest rates, Northern Rock, UK commercial property funds and ongoing stock market volatility have all been factors that have made 2007 difficult and will continue to feature as factors for the greatest part of 2008.

"During these difficult times it is extremely important that we are there and available to provide our clients with reassurances and positive, proactive advice."

For more information contact Lowe McTernan Financial Planning at 7 The Croft, Buntsford Gate Business Park, Stoke Heath, Bromsgrove, B60 4JE.

The firm's contacts are telephone: 01527 889740; Fax: 01527 889741; email: [info@lmctfp.co.uk](mailto:info@lmctfp.co.uk) and web: [www.lmctfp.co.uk](http://www.lmctfp.co.uk)

Lowe McTernan Financial Planning Limited are appointed representatives of Newell Palmer Partnerships Limited, who are authorised and regulated by the FSA. Registered in England 3298984.

**A FREE  
collection and  
delivery service  
for printer  
cartridge refills  
- never run out  
of ink again.**

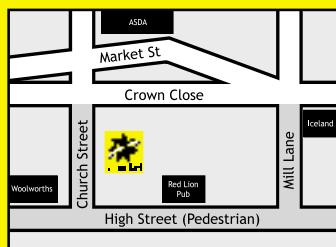
**You call.  
We collect.  
And deliver.**

**At Cartridge World you can save with complete peace of mind**

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- We refill and re-manufacture almost any brand

**At your local Cartridge World we also supply:**

- New Inkjet and laser Cartridges
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- Printer Accessories • Fax Supplies • Printers



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Bromsgrove  
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[cwbromsgrove@cartridgeworld.co.uk](mailto:cwbromsgrove@cartridgeworld.co.uk)



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**SAVE £5 OFF** a laser re-manufacture when you open a business account at Cartridge World Bromsgrove

Name: .....  
Postcode: ..... Email: .....

# The very best to suit your printing needs

COMPUTERS are now a part of our everyday lives and whether you're a student in the middle of dissertation deadlines, working from home or part of a team in an office, you need the very best to suit your printing needs, which is where Justin Birch and his team at Cartridge World, can help you out.

As part of a reputable world wide chain, celebrating their first 12 months in the business and stocking everything for all your printing purposes, Cartridge World, at 3 Church Street, Bromsgrove, has enjoyed a huge success thanks to word of mouth from satisfied customers, reflecting its excellent reputation for high quality standards and customer service which is second to none.

### Advice

Offering help and impartial advice, staff can guide clients with regards to which printer and printer products are best for their needs and offer refillable cartridges in store saving you up to a fantastic 60 per cent compared to buying new - you'll even be doing your part to save the planet too by recycling the old ones.

Anything that can't be found in store can be ordered in and each cartridge carries a 100 per cent money back



PRINT IT: Cartridge World, at 3 Church Street, Bromsgrove.

guarantee in the unlikely event of any problems.

For more information call today on 01527 831114 or visit Cartridge World, which is open six days a week Monday to Friday 8.30am-5.30pm and Saturdays 9am-5pm.

**WE'VE GOT IT COVERED:** Anything that can't be found in store can be ordered in.





# A little piece of heaven

**I**N the heart of the picturesque Barnt Green, Birmingham, lies a little piece of heaven in the shape of the exciting new and natural beauty and therapy experience Beauticle.

Founded by resident Dawn Kordan as part of the Bromsgrove District Council's business startup scheme just over a year ago, the salon, which focuses entirely on organic treatments, has seen success beyond all expectations, offering clients alternatives to conventional beauty treatments.

Often just keeping nails looking nice can add that little touch of glamour and using Calgel – proven to be the leading organic and natural nail enhancement product, blending organic substances and producing a unique nail gel, which is both durable and flexible, boasting strengthening and protective properties – Dawn promises clients that unlike acrylic and silk-based nail treatments, her products will not cause the nail bed to become brittle and prone to cracking, leaving hands looking beautiful. Easily removed without causing damage to the nail, Calgel even comes in a range of 40 colours to suit your mood, along with a non-chip protective coating for long lasting beauty.

For those who can't wait for a summer tan, Dawn also offers a sugar-based spray tan, Sienna X, which is dermatologically tested eliminating the risk of skin cancer caused



HANDS ON: Dawn Kordan with another satisfied customer.

by over exposure to sun and sun beds.

Able to offer clients both a mobile and salon service, the beauty therapist also stocks SiennaX 'tan in a can' for those who prefer to carry out self application at home.

Other therapies available include totally natural luxury manicures and pedicures including the rejuvenating paraffin wax-based manicure, full body

waxing and skin softening for the full pamper package.

For more information, or to book an appointment, please call 0121 445 4943 or 07768 764545.



QUITE AN EXHIBITION: A stand which was designed and managed by Zest. The client was Spicer Hallfield and the show was Focus on Imaging at the NEC in February.

## What a display

**W**ITH a staggering 15 years in the exhibition industry, Sue Taylor, at Zest Exhibitions and Events Ltd, along with partner Andy, who has been in the industry for eight years, know all the trade secrets behind a successful event – whether it be an exhibition, road show or a conference.

Renowned for their skills in management and organisation and offering customer service that is truly second to none, the team can

guide clients from start to finish, taking care of everything from design and visualisation, to production and staffing of your event, capturing your target audience and helping to launch new businesses successfully.

Zest offer a complete service from electrics, audio visual, floral, furniture hire and catering, also taking care of transportation, installation, dismantle and storage facilities.

Thanks to Bromsgrove District

Council's business start-up grant, the successful company have been able to expand its design capabilities using the latest technology to offer creative and innovative concepts.

So for flexibility, honesty, professionalism and a wealth of expertise, contact Zest Exhibitions and Events Ltd at 66 Arthur Street, Lakeside, Redditch, Worcestershire today or please call 01527 523700 and let Zest help you create a unique marketing tool for your own business.

# Got a good Business idea?

## Live in the Bromsgrove District??

**You may be entitled to a Business Start-up Grant from Bromsgrove District Council and Free Business Training from NEW College.**

**You'll have to prove your idea can work, but we'll help you do that. Our experienced Business Advisors work with you to-**

- ▶ **Prepare a business plan**
- ▶ **Seek out sources of finance**
- ▶ **Help and advise you for the first year**

**Your first step ??**

**Call Peter Michael,  
Economic Development Manager  
Bromsgrove District Council  
01527-881327**



**Bromsgrove District Council is committed to equalities and welcomes applicants from all sections of the community**



bromsgrove council



# Changing Times at Regal

Regal Bromsgrove took delivery of their brand new building, middle of December last year, and since then, the response from valued customers has been very positive. The purpose built structure takes on the latest of Peugeot's Blue Box design, incorporating contemporary looks with greater technology and loads more space; inside and outside the dealership. The used car stock has now been greatly enhanced, and with the extra room now available, Regal can provide used car buyers with a greater choice of quality used vehicles. The interior has a very clean cut image, integrating all key departments into one specified area. The service and Parts departments are located side by side with a six car showroom displaying the very latest of the Peugeot range.



**The Management Team, Andrew Kennington, Scott Cater and Simon Warman**

Dealership Management remain dedicated to delivering exact customer needs, and together with their department teams, are striving for 100% customer satisfaction at every opportunity. The comfortable showroom boasts a defined refreshments area, serving fresh pastries every morning, together with daily newspapers and an array of hot and cold beverages.

Newly appointed Sales Manager, Andrew Kennington is proud of the new premises. "We finally grew out of the previous building, and with so many really good offers on the Peugeot range this Spring, we are thrilled with the extra room to house our growing stock currently available"



**The new purpose built premises**

Members of the Regal Team are delighted with their new surroundings, and with the latest technology installed, allows the qualified staff to concentrate on what they do best, looking after Regal's growing list of satisfied and loyal customers. Service Manager Simon Warman commented "we are still able to offer collection and delivery, loan vehicles and even our popular taxi service when customers vehicles come into our service department, all of which proved extremely useful at the previous premises in Worcester Road."



**Enhanced used car stock**

**18 Buntsford Drive Buntsford Gate Business Park  
Bromsgrove Worcestershire B60 3AJ  
Tel : 01527 575157 Fax : 0870 486 2765  
www.regalgroup.co.uk sales@regalgroup.co.uk**

**regal**  
www.regalgroup.co.uk





# The Secret of our Success

company profiles

## BROMSGROVE & REDDITCH ROOFING SERVICES

A LOCAL FAMILY BUSINESS

- NO CALL OUT CHARGE
- FREE ESTIMATES
- SAME DAY SERVICE
- ALL WORK GUARANTEED
- PROMPT & HIGHLY PROFESSIONAL SERVICE

**STORM  
DAMAGE &  
INSURANCE  
WORK  
UNDERTAKEN**

**FREEPHONE  
BROMSGROVE 0800-358-11-03  
REDDITCH 0800-358-11-33**

All Areas Covered

**10% DISCOUNT WITH THIS ADVERT**

**GRP FLAT ROOF SYSTEMS**  
SINGLE-PLY POLYESTER - 25 YEAR GUARANTEE

### BROMSGROVE & REDDITCH ROOFING SERVICES

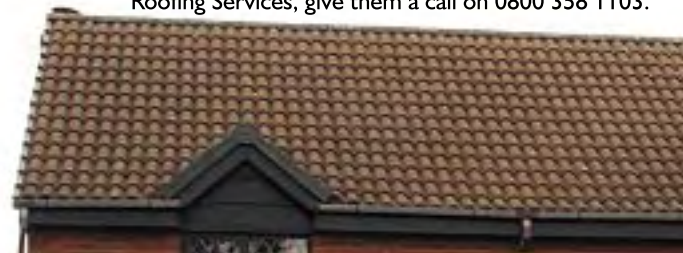
Bromsgrove & Redditch Roofing Services have a dedicated team of qualified tradesmen to carry out all your roofing projects - from a small repair to a complete new roof. A family business covering 3 generations in the building industry, now concentrating on roofing. Bromsgrove & Redditch Roofing Services pride themselves in their professional approach - from the initial contact right through to when the work is completed to the customer's satisfaction.

They have a flexible approach to appointments as well, often seeing customers on an evening or weekend to make things more convenient. Whilst Bromsgrove & Redditch Roofing Services admit they may not be the cheapest in the area, they aim for

complete satisfaction and an exceedingly high standard of work but at a competitive price.

With the majority of their work coming from referrals, their dedicated approach to quality has certainly paid off.

For more details about Bromsgrove & Redditch Roofing Services, give them a call on 0800 358 1103.



### VENTURE TV

Venture TV Ltd has been trading in the Bromsgrove area for more than 20 years, and offers the latest television, video and DVD equipment. With the move to digital coming up in 2012, the firm can provide advice, solutions and digital aerials. Venture also offers a repair service for all makes of equipment at very reasonable prices. With over 20 years' experience in IT, the company provides computer and networking solutions tailored for individual or business needs, while support and maintenance contracts are available at competitive prices. Venture

offers a full range of internet services including installation and configuration, and can provide support remotely via the internet so that problems can be fixed quickly.

Computer systems, monitors, software, routers, spyware removal, antivirus, hardware and upgrades are some of the many things available in store, as well as recording equipment, guitars and effects pedals, strings and cables. Customers can also visit the online shop at [www.venture-tv.co.uk](http://www.venture-tv.co.uk). Situated in Broad Street, Bromsgrove, Venture's showroom has ample parking and onsite repair facilities.

**TV - DVD - Harddisk**  
**Audio - Computer - Guitar**  
**Aerial - Stands - Digital**

Est. 23 Years

**Venture TV**  
**01527 872650**

Repairs Sales

Shop In store or Online [www.venture-tv.co.uk](http://www.venture-tv.co.uk)

Broad Street Sidemoor Bromsgrove B61 8EL

## EH Smith arrives in Longbridge

**B**IRMINGHAM-based builders' merchant EH Smith has recently acquired new premises in the heart of Longbridge.

The location, next to the railway bridge on Groveley Lane, is part of the old MG Rover site, which is currently under redevelopment.

Initially established 85 years ago in Birmingham, the family-owned builders' merchant group has gone from strength to strength to become the third largest independent merchant in the UK.

Employing more than 600 people across the organisation, EH Smith has earned a highly-regarded reputation as an excellent employer in local communities. The expansion into Longbridge has already created local employment opportunities, with the prospect of more in the future as the branch builds its operation.

EH Smith is delighted to be setting down roots in Longbridge and looks forward to becoming part of the local community. The company fully embraces the growth and regeneration of the Longbridge area, wishing to play a part in the investment of this up-and-coming part of Birmingham.

Phil Yates, regional director for EH Smith, said: "This is an exciting time for EH Smith, further investing in the city that has been its home for so long. With the ongoing rejuvenation of the area, the community of Longbridge has a terrific future with many opportunities. We feel very proud to have been given the chance to serve the community at such an early stage in its re-development."

EH Smith offers a huge range of products and services to the building trade and the general public, including bricks and masonry, timber and sheet materials, drainage and civil engineering



**BUILDING SUCCESS:** EH Smith can supply all your building needs.

products, and garden landscaping materials. In addition to the wide range of materials, EH Smith provides one of the best delivery services in the industry, including crane off-loading which means materials can be delivered to some of the most inaccessible places! Call into the new Groveley Lane branch to find out more about the products and services offered by EH Smith Longbridge, or call 0121 713 7230.



# WE'VE ARRIVED!

## Visit our New Branch at Longbridge

**BRICKS • MASONRY • TIMBER  
DRAINAGE • LANDSCAPING**

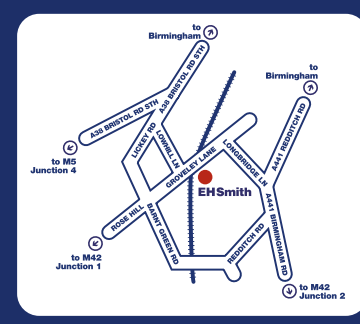
**Groveley Lane  
Longbridge  
B31 4PT**

**T: 0121 713 7230**



**EH Smith**  
**THE MIDLANDS NO.1  
BUILDERS MERCHANT**

**OPENING HOURS:**  
**Mon-Fri 7.30am-5.00pm  
& Saturday Mornings**





# SPRING SALE NOW ON UP TO 25% DISCOUNT

with every full house of windows on orders confirmed before the  
end of April 08 fittings - terms and conditions apply



FENSA  
REGISTERED CO.



Spring is the perfect time to improve the appearance of your home by adding a conservatory or replacing windows, doors and fascias.

Rapidly-expanding Bromsgrove firm Saxon Windows works closely with New Look Fascias to offer customers the whole package, with a wide selection of top-quality, low-maintenance uPVC products available from their shared premises on Saxon Business Park.

Director Nigel Clark said: "New Look and Saxon Windows Ltd work together and we can offer the complete home improvement package.

"Between us we have more than 39 years experience in uPVC home improvements with the majority of our work undertaken from personal recommendation from our satisfied customers". The two companies provide a highly professional and efficient service, employing reliable, skilled teams of fitters rather than subcontractors. All the fitters are regulated by FENSA and the Confederation of Roofing Contractors' Code of Practice while all the work is covered by public liability insurance.

The confederation stands for integrity, reliability and customer protection and employs a very strict vetting procedure to ensure that only companies of high repute become members, the fringe element is totally excluded..

All of Saxon's windows are internally glazed to take 28mm sealed units for maximum heat and sound insulation, with toughened glass. All installations come with an independent 10 year guarantee for both deposit and workmanship.

The firm sources its products directly from a well-established local supplier and this cost-effective practice enables major savings to be passed on to customers.

The premises, on the outskirts of Bromsgrove, feature a spacious upstairs showroom together with a large conservatory, showcasing many stylish examples of the designs available and allowing clients to view the products as they would look once installed in their own home.

Both Saxon Windows and New Look Fascias are currently running a range of special offers including discounts of up to 10 per cent, price reductions for senior citizens, and discounts for first-time homebuyers - recognising that while many new homeowners may opt for partial exterior refurbishments at first, further improvements often follow.

So confident are they in their craftsmanship and the impressive service that their companies offer that the company Directors believe they will be invited back to carry out further projects.

Saxon's showroom is open seven days-a-week - from 10-6pm during the week and from 10-2pm at weekends.

Or give them a call on 01527 574777 to find out more.



"Enjoy the luxury of  
maintenance free  
**fascias**"

## SAXON WINDOWS

TRADE PRICES DIRECT TO THE PUBLIC

Ring now for a FREE NO OBLIGATION quote

**01527 574777**

Unit 7a, Saxon Business Park,  
Hanbury Road, Bromsgrove.

[www.windowsandconservatoriesdirect.com](http://www.windowsandconservatoriesdirect.com)

## NEW LOOK Fascias Ltd

Specialist fitters in UPVC Fascias Soffits and Guttering

Ring now for a FREE NO OBLIGATION quote

**01527 574777**

or **01905 756795**

Unit 7a, Saxon Business Park, Hanbury Road, Bromsgrove.